

Consultancy Day Overview

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Quanta Consultancy Days

Every organisation faces different challenges. As such, no two consultancy days are the same. Our experienced consultants have inhabited the roles that your team find themselves in and bring their invaluable knowledge to the table.

Quanta Consultancy day's provide valuable insight. Our consultants will **observe** your team, **identify** challenges and **empower** you to implement improvements that deliver results.

Consultancy for all challenges

Undertaking ITIL implementation? Quanta's ITIL Master Adam White-Bower will be in hand to support you. Agile transformation? Head of Agile, Howie Bartrip is your man. Howie is one of the UK's leading Certified Scrum Trainers and has supported many organisations with Agile transformation. Whatever you're looking to improve, Quanta has the right expert for the job.

Key areas of consultancy:

- People Development and Leadership
- Project and Programme Management
- Data
- Microsoft 365 / SharePoint
- IT Service Management
- Agile
- Technical IT

Throughout the day

During a consultancy day, the consultant will work closely with your team to:

- Observe your team(s)
- Understand current challenges
- Review existing processes
- Provide targeted guidance

The day typically includes a discovery session to gather insights, collaborative discussions to identify opportunities for improvement, and hands-on support to develop practical solutions.

By the end of the session, your team will have clear recommendations, actionable next steps, and tailored advice to help improve performance and achieve desired outcomes.

Examples of Previous Consultancy

Power BI Consultancy Day for HM Forces

IT Consultant and Trainer, Matt Woodman spent the day with a team to understand how they were using data to support making informed business decisions. The team being new to Power BI, had used it with limited success.

Matt met with teams to understand where data was held, and how information was shared. Throughout the day, Matt and the teams identified key metrics and supported the team in improving a Power BI dashboard that supported the collation of key information. Matt was on hand to upskill users and answer questions around Power BI.

After the day, Matt designed and built a new Power BI dashboard for the team and Quanta recommended a learning development pathway that supported the organisation in upskilling with Power BI.

Agile Consultancy Day for South Gloucestershire Council

The Council needed to introduce Agile to a workforce, creating value through multiple facets, including rapid, iterative project development. This being the first time SGC had introduced Agile into its practices, the 12 staff members had initially attended a course and were new to the concept and implementing its teachings throughout the organisation. Despite post-course feelings being hugely optimistic and enthusiastic, a few issues and questions quickly arose. Howie Bartrip (Quanta Agile consultant) was appointed to provide clarity and reason.

Agile Consultation

Howie supported the team onsite initially through a review of their Agile approach. This included a deep dive into the team's approaches, ceremonies and thinking. Utilising not only Agile knowledge, but also implementation experience, aiding integration of the learned Agile methodology. Howie provided direction via analogies, using his experience of similar crises facing the team. With an expert onsite, the team were able to adapt their current working style through collaboration with a consultant who truly understands how an Agile team should be performing.

The team at South Gloucestershire Council felt they had the guidance to competently implement a new Agile way of working; one that they felt wouldn't be in place without Howie's consultancy. SGC now highly recommend Howie's Agile work throughout the whole Agile implementation process.

Illustrative Action Plan

Below is an example of a proposed action plan, produced for a Defence Contractor following a Consultancy day.

Current Training & Competency Challenges

Quanta identifies several critical barriers limiting the effectiveness of the Defence Contractors current PMO and process training:

- Traditional, content heavy training is causing information overload and weak retention.
- Competency frameworks are not being effectively translated into practical, applied training experiences.
- No standardised or mandated approach results in inconsistent competency development across teams.
- Lack of point of need guidance, templates, and job aids limits consistent on the job application.
- Impact measurement is limited to attendance and satisfaction rather than long term behavioural change.

Strategic Objectives for Training Transformation

The proposal outlines a shift toward a more modern, competency led learning ecosystem focusing on::

- Demonstrable workplace performance as the true measure of training success.
- A modular, accessible learning architecture to improve retention and application.
- Integrated performance support aligned to each competency and process step.
- Clear pathways connecting competencies, training activities, and assessments.
- Follow-up evaluation (3–6 months later) to ensure sustained capability development.

Illustrative Action Plan Continued

Phase 1: Current State Analysis & Competency Assessment (Weeks 1–3)

Quanta conducts a deep diagnostic to understand the existing state:

- Workshops to map current training, resources, and processes against competency frameworks.
- Analysis of gaps between competency expectations and existing training content, delivery, and assessment.
- Review of digital platforms (e.g., SharePoint) for hosting and integrating competency resources.

Phase 2: Best Practice Research & Solution Architecture (Weeks 4–5)

Quanta designs the future training model based on proven industry approaches:

- Benchmarking best practices in competency-based learning across comparable organisations.
- Defining a full competency aligned training architecture (modular content, support tools, assessments).
- Outlining the Change Management needed for adoption across teams and business units.

Phase 3: Strategic Roadmap & Business Case (Weeks 6–7)

A comprehensive, actionable transformation plan is delivered:

- Prioritised, phased implementation roadmap including pilots and scaling plan.
- Business case outlining required investment, risks, and projected ROI.
- Stakeholder presentation summarising findings, recommendations, and next steps.

Illustrative Action Plan Continued

Quanta as a trusted learning partner

Quanta brings deep specialist experience in competency-based learning within high stakes technical environments:

- Immediate availability and a proven, efficient transformation methodology.
- Extensive experience designing and implementing competency-driven training solutions.
- Lead consultant with significant background in defence, aerospace, and complex programmes.
- Full capability across design, performance support integration, assessment, Train The Trainer, and Change Management.

Expected Outcomes & Benefits

The engagement is designed to deliver:

- Clear visibility of current competency gaps and associated business impacts.
- 40–60% improvement in competency development versus current formats.
- Faster time to competency through point of need resources and structured pathways.
- Greater consistency in competency application across the organisation.
- Stronger employee confidence and measurable ROI through verified behaviour change.