

Consultancy Day Overview

Quanta Consultancy Days

Every organisation faces different challenges. As such, no two consultancy days are the same. Our experienced consultants have worked in the roles that your teams perform and bring invaluable experience to the table. Quanta Consultancy Days provide valuable insights. Our consultants will **observe** your team, **identify** challenges and **empower** you to implement improvements that deliver results.

Consultancy for all challenges

Undertaking ITIL implementation? Quanta's ITIL Master Adam White-Bower will be on hand to support you. Agile transformation? Head of Agile, Howie Bartrip, is on hand to help. Howie is one of the UK's leading Certified Scrum Trainers and has supported many organisations with Agile transformation. Whatever your organisational challenge, Quanta has the expertise to help deliver measurable improvements.

Key areas of consultancy:

- People Development and Leadership
- Project and Programme Management
- Data
- Microsoft 365 / SharePoint
- IT Service Management
- Agile
- Technical IT

Throughout the day

During a Consultancy Day, the consultant will work closely with your team to:

- Observe your team(s)
- Understand current challenges
- Review existing processes
- Provide targeted guidance

The day typically includes a discovery session to gather insights, collaborative discussions to identify opportunities for improvement, and hands-on support to develop practical solutions.

By the end of the session, your team will have clear recommendations, actionable next steps, and tailored advice to help improve performance and achieve desired outcomes.

Examples of Previous Consultancy

Power BI Consultancy Day for HM Forces

IT Consultant and Trainer, Matt Woodman spent the day with a team to understand how they were using data to support making informed business decisions. As the team were new to Power BI, they had used it with limited success.

Matt met with other teams to understand where data was held, and how information was shared. Throughout the day, Matt and the team identified key metrics and improved the Power BI dashboard used to collate key information. Matt was on hand to upskill users and answer questions around Power BI.

After the day, Matt designed and built a new Power BI dashboard for the team and Quanta recommended a learning development pathway that supported the organisation in upskilling with Power BI.

Agile Consultancy Day for South Gloucestershire Council

The Council sought to introduce Agile to its workforce, creating value through multiple facets, including rapid, iterative project development. As this was the first time the Council had introduced Agile into its practices, the 12 staff members had initially attended a course and were new to the concept and implementing its teachings throughout the organisation. Although attendees felt optimistic and enthusiastic after the course, a few issues and questions quickly arose. Howie Bartrip, Quanta's Agile consultant, was appointed to provide guidance and clarity.

Agile Consultancy

Howie supported the team on-site initially through a review of their Agile approach. This included a deep dive into the team's approaches, ceremonies and thinking. He utilised not only his Agile expertise but also his implementation experience to support the integration of Agile ways of working. Howie provided direction via analogies, using his experience of similar crises facing the team. With an expert on-site, the team was able to adapt its working practices through collaboration with a consultant who truly understands how an Agile team should be performing.

The team at South Gloucestershire Council felt they had the guidance to competently implement a new Agile way of working; one that they felt wouldn't be in place without Howie's consultancy. South Gloucestershire Council highly recommends Howie's Agile consultancy services throughout the implementation process.

Illustrative Action Plan

Below is an example of a proposed action plan, produced for a Defence Contractor following a Consultancy Day.

Current Training & Competency Challenges

Quanta identifies several critical barriers limiting the effectiveness of the Defence Contractor's current PMO and process training:

- Traditional, content-heavy training is causing information overload and weak retention.
- Competency frameworks are not being effectively translated into practical, applied training experiences.
- No standardised or mandated approach results in inconsistent competency development across teams.
- Lack of point-of-need guidance, templates, and job aids limits consistent on-the-job application.
- Impact measurement is limited to attendance and satisfaction rather than long-term behavioural change.

Strategic Objectives for Training Transformation

The proposal outlines a shift toward a more modern, competency-led learning ecosystem focusing on:

- Demonstrable workplace performance should be the true measure of training success.
- A modular, accessible learning architecture to improve retention and application.
- Integrated performance support aligned to each competency and process step.
- Clear pathways connecting competencies, training activities, and assessments.
- Follow-up evaluation (3–6 months later) to ensure sustained capability development.

Illustrative Action Plan Continued

Phase 1: Current State Analysis & Competency Assessment (Weeks 1–3)

Quanta conducts a deep diagnostic to understand the existing state:

- Workshops to map current training, resources, and processes against competency frameworks.
- Analysis of gaps between competency expectations and existing training content, delivery, and assessment.
- Review of digital platforms (e.g., SharePoint) for hosting and integrating competency resources.

Phase 2: Best Practice Research & Solution Architecture (Weeks 4–5)

Quanta designs the future training model based on proven industry approaches:

- Benchmarking best practices in competency-based learning across comparable organisations.
- Defining a full competency-aligned training architecture (modular content, support tools, assessments).
- Outlining the Change Management needed for adoption across teams and business units.

Phase 3: Strategic Roadmap & Business Case (Weeks 6–7)

A comprehensive, actionable transformation plan is delivered:

- Prioritised, phased implementation roadmap including pilots and scaling plan.
- Business case outlining required investment, risks, and projected ROI.
- Stakeholder presentation summarising findings, recommendations, and next steps.

Illustrative Action Plan Continued

Quanta as a trusted learning partner

Quanta brings deep specialist experience in competency-based learning within high-stakes technical environments:

- Immediate availability and a proven, efficient transformation methodology.
- Extensive experience designing and implementing competency-driven training solutions.
- Lead consultant with significant background in defence, aerospace, and complex programmes.
- Full capability across design, performance support integration, assessment, Train The Trainer, and Change Management.

Expected Outcomes & Benefits

The engagement is designed to deliver:

- Clear visibility of current competency gaps and associated business impacts.
- 40–60% improvement in competency development versus current formats.
- Faster time to competency through point-of-need resources and structured pathways.
- Greater consistency in competency application across the organisation.
- Stronger employee confidence and measurable ROI through verified behavioural change.